[Date]

[Policyholder Name]
[Address]
[Address]
[Address]
[Address]
[Address]
[Address]

Policy ID: [XXXXXX-X]
Policy Type: [Endowment/Whole of Life]
Participating: Yes
Life Insured: [Name]
Policyholder(s): [Name/s]

Dear [Policyholder],

Voting on the proposed restructure of Foundation Life's participating policies

We have written to you previously about the proposed changes to Foundation Life's participating policies. These changes can only proceed if approved by policyholders and the High Court of New Zealand. We have now reached the point at which policyholder approval is being sought through a policyholder vote.

Many of Foundation Life's policies have been in force for a very long time and policyholders have encouraged us to explore options using the value these policies represent. Foundation Life's proposal (the Scheme), if approved, would result in policyholders not resident in New Zealand receiving a cash amount in replacement of their policy. Our best estimate of the cash payment you would receive is included in the enclosed *Policy Details* document. The estimate is to help you decide whether to vote in favour of the Scheme and, as noted in the *Policy Details* document, the value is likely to change.

The Foundation Life Board, the Appointed Actuary and I all believe that the Scheme is in eligible policyholders' best interests, **and the Independent Actuary has assessed that the Scheme is fair and equitable to all policyholders.**

Postal and online voting is now open and will close at **5:00pm NZST on Wednesday 4 June 2025**. Alternatively, you or your proxy can vote at the Scheme meeting to be held at Eden Park, World Cup Lounge West, Level 4, Samsung South Stand, 42 Reimers Avenue, Kingsland, Auckland at 2:00pm on 9 June 2025.

Should the Scheme proceed, only policyholders who are New Zealand residents will be offered replacement life insurance. This is because the replacement insurer, Chubb Life Insurance New Zealand Limited (Chubb Life), is unable to offer replacement life insurance to overseas residents. So, if you are living in New Zealand or are only temporarily overseas, please provide us with your New Zealand postal address as soon as you can.

To access the replacement life insurance options which will be offered to New Zealand resident policyholders if the Scheme is approved, you may now wish to transfer ownership of your policy to a New Zealand resident or entity with a New Zealand postal address. If you transfer ownership of your policy, you need to ensure it is to someone you can trust to act in your best interests. For more information on how to transfer your policy ownership you can contact us or refer to www.foundationlife.co.nz/overseas-policyholders.

In this pack are your voting papers and the following documents containing details of the Scheme:

a) An Explanatory Statement;
b) Your *Policy Details* document;
c) A Chubb Life Information Sheet; and
d) Instructions on how to vote.

You should read these documents before you vote. For more information on Chubb Life and the terms of the life insurance policies to be offered by Chubb Life if the Scheme proceeds, please refer to Section 5 and Appendix 6 of the Explanatory Statement or www.chubb.com/flnz-customer.

If you have any questions regarding this letter, please visit our website www.foundationlife.co.nz or contact us through email at enquiries@foundationlife.co.nz. Alternatively, you can phone us on +64 4 439 4300, Monday to Friday – 8.30am to 5.00pm (NZST or NZDT as appropriate).

We will write to you with the outcome of the voting and the High Court approval process as soon as we are able to. Details of the outcome of the voting and the High Court's decision will also be posted on our website, www.foundationlife.co.nz.

Yours sincerely

Grant Piercy
Chief Executive Officer
Foundation Life (NZ) Limited

POLICY DETAILS

Policy Details at [DD/MM/YYYY]

Policyholder: [Name]

Life Insured: [Name]

Participating: Yes

Policy Type: [Whole of Life/Endowment]

Policy Number: [XXXXXXX-X]

Maturity Date: [DD/MM/YYYY]

Death Benefit: $[AMT]

Annual Premium: $[AMT]

Surrender Value: $[AMT]

Premium Debt: $[AMT]

[Loan Debt: $[AMT]]

[Premium Refund: $[AMT]]

The Death Benefit is the amount you would have received from your policy if the life insured had died on [DD/MM/YYYY] [excluding the cover from your rider benefit - see below]. It includes reversionary bonuses already awarded and additional bonuses where applicable. Additional bonuses from undistributed profits are expected to be phased out between 2026 and 2035, which means that death benefits for some of Foundation Life's policies are expected to reduce, rather than increase, in the future.

Cash Estimate from Scheme as at [DD/MM/YYYY]: $[AMT]

The cash payment is an estimate. The actual amount is likely to be different and will depend primarily on what happens with investment markets over the next few months and the proportion of Foundation Life's participating policyholders who receive life insurance cover from Chubb Life.

[Your policy has an additional [Supplementary Level Term/Guaranteed Insurability/Unit Term] benefit. Your proposed cash payment includes an estimated value of **$[AMT]** for this benefit.]

Cash payments will not be made until the necessary paperwork has been submitted to Foundation Life, including a bank account number and Foundation Life's required proof of identity.

If you have a loan or premium debt, and/or you have paid premiums in advance, your estimates have been adjusted for these. Information on how the Scheme deals with loans, premium debt and premiums in advance is in sections 2.10 and 2.11 of the Explanatory Statement.